

# Q4 2018



# City of Burlingame Sales Tax *Update*

First Quarter Receipts for Fourth Quarter Sales (October - December 2018)

## Burlingame In Brief

**B**urlingame's receipts from October through December were 14.9% above the fourth sales period in 2017. Excluding reporting aberrations, actual sales were up 13.0%.

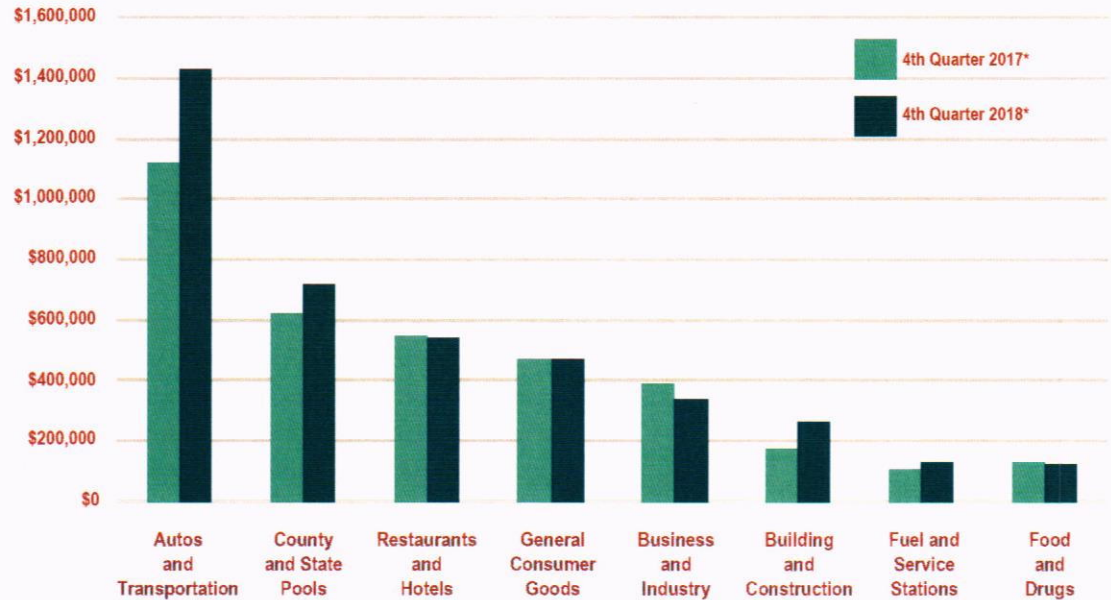
**N**ew motor vehicle sales were a mixed bag; several outlets saw declines while some saw large gains. Several deviations overstated the rise restaurant and hotel group, which after accounting for the anomalies posted flat results.

**M**issing payments depressed results for general consumer goods group, although some categories saw gains including electronics/appliance stores and jewelry stores.

**T**his was the third quarter of collections for the voter approved Measure I, the 0.25% add-on tax, which generated \$677,501 in revenue in 4Q18.

**N**et of aberrations, taxable sales for all of San Mateo County grew 0.3% over the comparable time period; the Bay Area was up 2.3%.

## SALES TAX BY MAJOR BUSINESS GROUP



\*Allocation aberrations have been adjusted to reflect sales activity

## TOP 25 PRODUCERS

IN ALPHABETICAL ORDER

ABC Supply Co	Ocean Honda
All Industrial Supply	Permasteelisa Group
All Natural Stone	Purcell Murray Company
Apple	Putnam Chevrolet Cadillac
Audi Leasing Bentley Leasing	Putnam Family Motors
Benihana	Putnam Toyota
Garratt-Callahan	Rector Porsche Audi
Hertz Rent A Car	Safeway
Hyatt Regency	Shell
Kern Jewelers	Tesla Motors
Lahlouh Printing	Walgreens
Lululemon Athletica	
Marin Gas And Auto Services	
Marriott Hotel	

## REVENUE COMPARISON

Two Quarters – Fiscal Year To Date (Q3 to Q4)

	2017-18	2018-19
Point-of-Sale	\$5,630,710	\$7,071,668
County Pool	1,099,655	1,513,286
State Pool	3,080	3,768
Gross Receipts	\$6,733,445	\$8,588,722
Cty/Cnty Share	(336,672)	(429,436)
Net Receipts	\$6,396,773	\$8,159,286
Measure I	\$0	\$1,343,103